

MKS Instruments Reports Third Quarter 2022 Financial Results

November 2, 2022

- · Record quarterly revenue of \$954 million
- Non-GAAP net earnings per diluted share of \$2.74 and GAAP net income per diluted share of \$0.09
- Successfully completed acquisition of Atotech Limited, adding critical chemistry solutions for advanced electronics and specialty industrial markets to MKS' portfolio

ANDOVER, Mass., Nov. 02, 2022 (GLOBE NEWSWIRE) -- MKS Instruments, Inc. (NASDAQ: MKSI), a global provider of technologies that enable advanced processes and improve productivity, today reported third quarter 2022 financial results.

"We delivered a strong third quarter driven by robust demand for our vacuum and photonics solutions," said John T.C. Lee, President and Chief Executive Officer. "While end market demand in our Semiconductor and Advanced Electronics markets is expected to soften in the fourth quarter and into 2023, we believe our market leadership in critical technologies for advanced device manufacturing, our operational track record, and our significant base of consumables and services revenue position MKS to emerge from this changing market landscape even stronger than when we entered into it."

Mr. Lee added, "The third quarter also marked a major advancement in MKS' long-term strategy, as we completed the acquisition of Atotech Limited. Atotech broadens MKS' capabilities by adding leadership in critical chemistry solutions for advanced electronics and specialty industrial applications. We are thrilled to welcome the talented global team of over 4,000 new employees to the MKS family."

"We delivered revenues above the midpoint of our guidance range, and are especially pleased with the 100 basis point sequential improvement in Non-GAAP operating margin," said Seth H. Bagshaw, Senior Vice President and Chief Financial Officer. "This performance is a testament to our track record of prudent cost management."

Mr. Bagshaw added, "We exited the third quarter with a net leverage ratio of 3.3. We have a well-established history of rapidly paying down debt following each major acquisition, and will be focused on doing so again in the coming quarters."

Fourth Quarter 2022 Outlook

Based on current business levels, regulatory environment, and certain supply chain constraints, the Company expects revenue in the fourth quarter of 2022 of \$1.00 billion, plus or minus \$50 million. At these volumes, the Company expects Non-GAAP net earnings per diluted share of \$1.34, plus or minus \$0.27.

Conference Call Details

A conference call with management will be held on Thursday, November 3, 2022 at 8:30 a.m. (Eastern Time). To participate in the call by phone, participants should visit the Investor Relations section of MKS' website at www.mks.com and click on Calendar of Events, where you will be able to register online and receive dial-in details. We encourage participants to register and dial in to the conference call at least 15 minutes before the start of the call to ensure a timely connection. A live and archived webcast and related presentation materials will be available on MKS' website.

About MKS Instruments

MKS Instruments, Inc. enables technologies that transform our world. We deliver foundational technology solutions to leading edge semiconductor manufacturing, advanced electronics and specialty industrial applications. We apply our broad science and engineering capabilities to create instruments, subsystems, systems, process control solutions and specialty chemicals technology that improve process performance, optimize productivity and enable unique innovations for many of the world's leading technology and industrial companies. Our solutions are critical to addressing the challenges of miniaturization and complexity in advanced device manufacturing by enabling increased power, speed and feature enhancement for optimized connectivity. Our solutions are also critical to addressing ever-increasing performance requirements across a wide array of specialty industrial applications. Additional information can be found at www.mks.com.

Use of Non-GAAP Financial Results

This press release includes financial measures that are not in accordance with U.S. generally accepted accounting principles ("Non-GAAP financial measures"). These Non-GAAP financial measures should be viewed in addition to, and not as a substitute for, MKS' reported results under U.S. generally accepted accounting principles ("GAAP"), and may be different from Non-GAAP financial measures used by other companies. In addition, these Non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. MKS management believes the presentation of these Non-GAAP financial measures is useful to investors for comparing prior periods and analyzing ongoing business trends and operating results.

MKS is not providing a quantitative reconciliation of forward-looking Non-GAAP gross margin, operating expenses, interest expense, net, income tax rate, net earnings, net earnings per diluted share and adjusted EBITDA to the most directly comparable GAAP financial measures because it is unable to estimate with reasonable certainty the ultimate timing or amount of certain significant items without unreasonable efforts. These items include, but are not limited to, acquisition and integration costs, acquisition inventory step-up, amortization of intangible assets, restructuring and other expense, asset impairment, and the income tax effect of these items. These items are uncertain, depend on various factors, including, but not limited to, our

recent acquisition of Atotech and could have a material impact on GAAP reported results for the relevant period.

For further information regarding these Non-GAAP financial measures, please refer to the tables presenting reconciliations of our Non-GAAP results to our GAAP results and the "Notes on Our Non-GAAP Financial Information" at the end of this press release.

Selected GAAP and Non-GAAP Financial Measures (In millions, except per share data)

								Year	to Dat	e
	Q	3 2022		Q2 2022		Q3 2021		Q3 2022		Q3 2021
Net Revenues										
Semiconductor	\$	541	\$	515	\$	488	\$	1,545	\$	1,331
Advanced Electronics		185		77		90		344		342
Specialty Industrial		228		173		164		572		513
Total net revenues	\$	954	\$	765	\$	742	\$	2,461	\$	2,186
GAAP Financial Measures										
Gross margin		40.8%		44.2%		47.0%		43.1%		46.9%
Operating margin		12.4%		21.5%		23.6%		18.4%		23.7%
Net income	\$	6	\$	130	\$	132	\$	279	\$	401
Diluted EPS	\$	0.09	\$	2.32	\$	2.38	\$	4.84	\$	7.21
Non-GAAP Financial Measures										
Gross margin		44.9%		44.2%		47.0%		44.7%		46.9%
Operating margin		25.1%		24.1%		27.1%		24.9%		26.9%
Net earnings	\$	167	\$	145	\$	155	\$	464	\$	466
Diluted EPS	\$	2.74	\$	2.59	\$	2.79	\$	8.05	\$	8.36

Additional Financial Information

At September 30, 2022, the Company had \$885 million in cash and short-term investments, \$5.2 billion of secured term loan principal outstanding, and up to \$500 million of additional borrowing capacity under a revolving credit facility, subject to certain leverage ratio requirements. During the third quarter of 2022, the Company paid a cash dividend of \$12 million or \$0.22 per diluted share.

SAFE HARBOR FOR FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding the future financial performance, business prospects and growth of MKS Instruments, Inc. ("MKS" or the "Company"). These statements are only predictions based on current assumptions and expectations. Any statements that are not statements of historical fact (including statements containing the words "will," "projects," "intends," "believes," "plans," "anticipates," "expects," "estimates," "forecasts," "continues" and similar expressions) should be considered to be forward-looking statements. Actual events or results may differ materially from those in the forward-looking statements set forth herein. Among the important factors that could cause actual events to differ materially from those in the forward-looking statements are the need to generate sufficient cash flows to service and repay the substantial indebtedness MKS has incurred in connection with the acquisition of Atotech, the terms of the existing term loans under which MKS incurred such debt, MKS' entry into the chemicals technology business through its acquisition of Atotech, in which MKS does not have experience and which may expose MKS to significant additional liabilities, the risk of litigation relating to the Atotech acquisition, the risk that disruption from the Atotech acquisition materially and adversely affects MKS' businesses and operations, MKS' ability to realize the anticipated synergies, cost savings and other benefits of the Atotech acquisition, competition from larger, more advanced or more established companies in MKS' markets, MKS' ability to successfully grow its business and the businesses of Atotech, which MKS acquired in August 2022, and Electro Scientific Industries, Inc., which MKS acquired in February 2019, and financial risks associated with those and potential future acquisitions, including goodwill and intangible asset impairments, potential adverse reactions or changes to business relationships resulting from the completion of the Atotech acquisition, manufacturing and sourcing risks, including those associated with limited and sole source suppliers and the impact and duration of supply chain disruptions and component shortages, and changes in global demand and the impact of COVID-19 or any other pandemic with respect to such disruptions, shortages and increases, risks associated with doing business internationally, including trade compliance, regulatory restrictions on MKS' products or components and unfavorable currency exchange and tax rate fluctuations, which risks become more significant as MKS grows its business internationally and in China specifically, conditions affecting the markets in which MKS operates, including fluctuations in capital spending in the semiconductor industry and other advanced manufacturing markets, and fluctuations in sales to MKS' major customers or disruptions or delays from third-party service providers upon which our operations may rely, the ability to anticipate and meet customer demand, the challenges, risks and costs involved with integrating or transitioning local and international operations of the companies MKS has acquired, risks associated with the attraction and retention of key personnel, potential fluctuations in quarterly results, dependence on new product development, rapid technological and market change, acquisition strategy, volatility of stock price, risks associated with chemical manufacturing and environmental regulation compliance, risks related to MKS' products resulting from defects, which would increase MKS' costs and seriously harm the business, financial condition, operating results and customer relationships, financial and legal risk management, risks related to cybersecurity and data privacy threats and the challenges associated with intellectual property protection, and the other factors described in Exhibit 99.1 to MKS' Current Report on Form 8-K filed with the U.S. Securities and Exchange Commission on August 17, 2022, and any subsequent Quarterly Reports on Form 10-Q. MKS is under no obligation to, and expressly disclaim any obligation to, update or alter these forward-looking statements, whether as a result of new information, future events or otherwise after the date of this press release.

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MKS Instruments, Inc. **Unaudited Consolidated Statements of Operations** (In millions, except per share data)

	Т	hree	Months Ende	ed		Nine Months Ended			
	ember 30, 2022		June 30, 2022		ember 30, 2021	September 30, 2022		Sept	ember 30, 2021
Net revenues:									
Products	\$ 841	\$	664	\$	649	\$	2,153	\$	1,911
Services	 113	. <u> </u>	101		93		308		275
Total net revenues	954		765		742		2,461		2,186
Cost of revenues:									
Products	506		377		345		1,243		1,012
Services	 58	. <u></u>	50	-	49		156		148
Total cost of revenues	 564		427		394		1,399		1,160
Gross profit	390		338		348		1,062		1,026
Research and development	63		53		52		168		149
Selling, general and administrative	126		101		95		319		289
Acquisition and integration costs	31		2		9		41		21
Restructuring and other	5		3		2		10		10
Amortization of intangible assets	47		15		15		77		40
Gain on sale of long-lived assets	 						(7)		_
Income from operations	118		164		175		454		517
Interest income	1		1		_		2		1
Interest expense	80		7		6		93		19
Other (income) expense, net	 (1)	. <u></u>	2	-	3		(4)		12
Income before income taxes	40		156		166		367		487
Provision for income taxes	 34		26		34		88		86
Net income	\$ 6	\$	130	\$	132	\$	279	\$	401
Net income per share:									
Basic	\$ 0.09	\$	2.33	\$	2.39	\$	4.85	\$	7.24
Diluted	\$ 0.09	\$	2.32	\$	2.38	\$	4.84	\$	7.21
Cash dividend per common share	\$ 0.22	\$	0.22	\$	0.22	\$	0.66	\$	0.64
Weighted average shares outstanding:									
Basic	61.0		55.7		55.5		57.4		55.4
Diluted	61.1		55.8		55.7		57.6		55.7

MKS Instruments, Inc. **Unaudited Consolidated Balance Sheet** (In millions)

	•	September 30, 2022			
ASSETS					
Cash and cash equivalents	\$	884	\$	966	
Short-term investments		1		76	
Trade accounts receivable, net		730		443	
Inventories		961		577	
Other current assets		215		85	
Total current assets		2,791		2,147	
Property, plant and equipment, net		655		326	
Right-of-use assets		235		184	
Goodwill		3,851		1,228	
Intangible assets, net		3,653		576	
Other assets		187		79	
Total assets	\$	11,372	\$	4,540	

LIABILITIES AND STOCKHOLDERS' EQUITY

Short-term debt \$ 95 \$ 9

Accounts payable		410	168
Accrued compensation		92	132
Income taxes payable		92	25
Lease liabilities		27	18
Deferred revenue and customer advances		103	37
Other current liabilities		192	71
Total current liabilities		1,011	460
Long-term debt, net		4,893	808
Non-current deferred taxes		893	99
Non-current accrued compensation		131	49
Non-current lease liabilities		220	193
Other liabilities		75	44
Total liabilities		7,223	1,653
Stockholders' equity			
Common stock		_	_
Additional paid-in capital		2,124	907
Retained earnings		2,233	1,991
Accumulated other comprehensive loss		(208)	(11)
Total stockholders' equity	<u> </u>	4,149	2,887
Total liabilities and stockholders' equity	\$	11,372	\$ 4,540

MKS Instruments, Inc. Unaudited Consolidated Statements of Cash Flows (In millions)

	Т	hree Months	Ended		Nine Months Ended			
	September 30, 2022	June 30, 2022	S	September 30, 2021	September 30, 2022	September 30, 2021		
Cash flows from operating activities:								
Net income	\$ 6	\$ 1	30 \$	132	\$ 279	\$ 401		
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization	64		28	27	120	76		
Amortization of inventory step-up adjustment to fair value	39		_	_	39	_		
Unrealized (gain) loss on derivatives not designated as hedging instruments	(1)		4	(8)	6	(1)		
Amortization of debt issuance costs and original issue discounts	46		_	1	46	2		
Gain on sale of long-lived assets	_		_	_	(7)	_		
Stock-based compensation	10		13	9	31	28		
Provision for excess and obsolete inventory	3		3	5	10	14		
Deferred income taxes	6		_	(2)	4	7		
Other	1		2	1	3	1		
Changes in operating assets and liabilities, net of acquired assets and liabilities	25	(75)	(12)	(186)	(83)		
Net cash provided by operating activities	199	1	05	153	345	445		
Cash flows from investing activities:								
Acquisition of business, net of cash acquired	(4,473)		_	(268)	(4,473)	(268)		
Purchases of investments	_		(1)	(100)	(1)	(497)		
Maturities of investments	_		41	138	76	342		
Sales of investments	_		_	_	_	135		
Proceeds from sale of long-lived assets	_		_	_	7	_		
Purchases of property, plant and equipment	(26)	(64)	(21)	(109)	(63)		
Net cash used in investing activities	(4,499)		24)	(251)	(4,500)	(351)		
Cash flows from financing activities:								
Net proceeds from borrowings	4,979		3	_	4,985	1		
Payments of borrowings	(826)		(6)	(2)	(835)	(13)		
Dividend payments	(13)	(12)	(12)	(37)	(36)		
Net proceeds (payments) related to employee stock awards			1	(7)	(5)	(14)		

Net cash provided by (used) in financing activities	 4,140	(14)	(21)	 4,108	 (62)
Effect of exchange rate changes on cash and cash equivalents	(21)	(13)	(3)	(35)	 (7)
(Decrease) increase in cash and cash equivalents	(181)	54	(122)	(82)	25
Cash and cash equivalents at beginning of period	 1,065	 1,011	 755	966	 608
Cash and cash equivalents at end of period	\$ 884	\$ 1,065	\$ 633	\$ 884	\$ 633

The following supplemental Non-GAAP earnings information is presented to aid in understanding MKS' operating results:

MKS Instruments, Inc. Schedule Reconciling Selected Non-GAAP Financial Measures (In millions, except per share data)

		Т	hree	Months Ende	ed		Nine Months Ended			
	Sep	otember 30,		June 30,	Se	eptember 30,	September 30,		September 30,	
		2022		2022		2021	2022		2021	
Net income	\$	6	\$	130	\$	132	\$	279	\$	401
Acquisition and integration costs (Note 1)		31		2		9		41		21
Acquisition inventory step-up (Note 2)		39		_		_		39		_
Restructuring and other (Note 3)		5		3		2		10		10
Amortization of intangible assets		47		15		15		77		40
Amortization of debt issuance costs (Note 4)		43		_		_		43		1
Gain on sale of long-lived assets (Note 5)		_		_		_		(7)		_
Currency hedge loss (gain) (Note 6)		_		_		3		(5)		10
Reversal of indefinite reinvestment assertion (Note 7)		30		_		_		30		_
Windfall tax benefit on stock-based compensation (Note 8)	:	_		_		_		(1)		(4)
Withholding tax related to Brexit (Note 9)		_		_		_		_		3
Tax effect of Non-GAAP adjustments (Note 10)		(34)		(5)		(6)		(42)		(16)
Non-GAAP net earnings	\$	167	\$	145	\$	155	\$	464	\$	466
Non-GAAP net earnings per diluted share	\$	2.74	\$	2.59	\$	2.79	\$	8.05	\$	8.36
Weighted average diluted shares outstanding		61.1	-	55.8		55.7		57.6		55.7
Net cash provided by operating activities	\$	199	\$	105	\$	153	\$	345	\$	445
Purchases of property, plant and equipment		(26)		(64)		(21)		(109)		(63)
Free cash flow	\$	173	\$	41	\$	132	\$	236	\$	382

MKS Instruments, Inc. Schedule Reconciling Selected Non-GAAP Financial Measures (In millions)

	Three Months Ended						Nine Months Ended			
		ember 30, 2022	June 30, 2022		September 30, 2021		September 30, 2022		Sep	tember 30, 2021
Gross profit	\$	390	\$	338	\$	348	\$	1,062	\$	1,026
Acquisition inventory step-up (Note 2)		39						39		
Non-GAAP gross profit		429		338		348		1,101		1,026
Non-GAAP gross margin		44.9%		44.2%		47.0%		44.7%		46.9%
Operating expenses	\$ 272		\$	174	\$	173	\$	608	\$	509
Acquisition and integration costs (Note 1)		31		2		9		41		21
Restructuring and other (Note 3)		5		3		2		10		10
Gain on sale of long-lived assets (Note 5)		_		_		_		(7)		_
Amortization of intangible assets		47		15		15		77		40
Non-GAAP operating expenses	\$	189	\$	154	\$	147	\$	487	\$	438
Income from operations	\$	118	\$	164	\$	175	\$	454	\$	517
Acquisition and integration costs (Note 1)		31		2		9		41		21
Acquisition inventory step-up (Note 2)		39		_		_		39		_
Restructuring and other (Note 3)		5		3		2		10		10

Gain on sale of long-lived assets (Note 5)	_	_	_	(7)	_
Amortization of intangible assets	 47	15	15	 77	40
Non-GAAP income from operations	\$ 240	\$ 184	\$ 201	\$ 614	\$ 588
Non-GAAP operating margin	 25.1%	24.1%	27.1%	24.9%	26.9%
Interest expense, net	 79	6	6	91	18
Amortization of debt issuance costs (Note 4)	 43			 43	11
Non-GAAP interest expense, net	 36	6	 6	 48	 17
Net income	\$ 6	\$ 130	\$ 132	\$ 279	\$ 401
Interest expense, net	79	6	6	91	18
Provision for income taxes	34	26	34	88	86
Depreciation	17	13	12	43	36
Amortization of intangible assets	 47	15	15	 77	40
EBITDA	\$ 183	\$ 190	\$ 199	\$ 578	\$ 581
Stock-based compensation	10	13	9	31	28
Acquisition and integration costs (Note 1)	31	2	9	41	21
Acquisition inventory step-up (Note 2)	39	_	_	39	_
Restructuring and other (Note 3)	5	3	2	10	10
Gain on sale of long-lived assets (Note 5)	_	_	_	(7)	_
Currency hedge loss (gain) (Note 6)	 		3	 (5)	10
Adjusted EBITDA	\$ 268	\$ 208	\$ 222	\$ 687	\$ 650
Adjusted EBITDA margin	 28.0%	27.2%	 29.9%	27.9%	 29.7%

MKS Instruments, Inc. Reconciliation of GAAP Income Tax Rate to Non-GAAP Income Tax Rate (In millions)

	Th	ree Month	s Endec	September:	30, 2022	Three Months Ended June 30, 2022					
				on (benefit) ome Taxes	Effective Tax Rate	Income Before Income Taxes		Provision (benefit) for Income Taxes		Effective Tax Rate	
GAAP	\$	40	\$	34	85.5%	\$	156	\$	26	17.0%	
Acquisition and integration costs (Note 1)		31		_			2		_		
Acquisition inventory step-up (Note 2)		39		_			_		_		
Restructuring and other (Note 3)		5		_			3		_		
Amortization of intangible assets		47		_			15		_		
Amortization of debt issuance costs (Note 4)		43		_			_		_		
Reversal of indefinite reinvestment assertion (Note 7)		_		(30)							
Tax effect of Non-GAAP adjustments (Note 10)				34					5		
Non-GAAP	\$	204	\$	37	18.0%	\$	176	\$	31	18.0%	

	Thr	ee Month	s Ended	September :	30, 2021
		e Before e Taxes		on (benefit) ome Taxes	Effective Tax Rate
GAAP	\$	166	\$	34	20.4%
Acquisition and integration costs (Note 1)		9		_	
Restructuring and other (Note 3)		2		_	
Amortization of intangible assets		15		_	
Currency hedge loss (gain) (Note 6)		3		_	
Tax effect of Non-GAAP adjustments (Note 10)				6	
Non-GAAP	\$	195	\$	40	20.4%

Nine Montl	hs Ended September 3	30, 2022	Nine Month	s Ended September 3	30, 2021
Income Before	Provision (benefit)	Effective	Income Before	Provision (benefit)	Effective

	Income Taxes		for Income Taxes		Tax Rate	Rate Income Taxes		for Income Taxes		Tax Rate
GAAP	\$	367	\$	88	24.1%	\$	487	\$	86	17.6%
Acquisition and integration costs (Note 1)		41		_			21		_	
Acquisition inventory step-up (Note 2)		39					_			
Restructuring and other (Note 3)		10		_			10		_	
Amortization of intangible assets		77		_			40		_	
Amortization of debt issuance costs (Note 4)		43		_			1		_	
Gain on sale of long-lived assets (Note 5)		(7)		_			_		_	
Currency hedge loss (gain) (Note 6)		(5)		_			10			
Reversal of indefinite reinvestment assertion (Note 7)				(30)						
Windfall tax benefit on stock-based compensation (Note 8)		_		1			_		4	
Withholding tax related to Brexit (Note 9)		_		_			_		(3)	
Tax effect of Non-GAAP adjustments (Note 10)		_		42			_		16	
Non-GAAP	\$	565	\$	101	17.9%	\$	569	\$	103	18.2%

MKS Instruments, Inc. Reconciliation of Net Leverage Ratio (In millions)

Three Months Ended

2022 2022 2022 2021 7 Combined Company Net income \$ (12) \$ 150 \$ 187 \$ 175 \$	500 165
·	165
Net income \$ (12) \$ 150 \$ 187 \$ 175 \$	165
· · · · · · · · · · · · · · · · · · ·	
Interest expense, net 105 21 20 19	470
Provision for income taxes 33 51 46 46	176
Depreciation and amortization 73 65 67 69	274
Stock-based compensation 13 17 11 13	54
Acquisition and integration costs 71 2 9 15	97
Acquisition inventory step-up 39 — — —	39
Restructuring and other 5 3 3 4	15
Gain on sale of long-lived assets — — (7) —	(7)
Currency hedge loss (gain) — — — (5) —	(5)
Management fee	3
Adjusted EBITDA \$ 327 \$ 310 \$ 332 \$ 342 \$	1,311
Principal outstanding on New Credit Agreement at September 30, 2022 Less: Cash & Short Term Investments at September 30, 2022 Net debt at September 30, 2022 Net leverage ratio at September 30, 2022	5,189 885 4,304 3.3x
MKS	
Net income \$ 54 \$ 130 \$ 143 \$ 150 \$	477
Interest expense, net 79 6 6 6	97
Provision for income taxes 44 26 28 29	127
Depreciation and amortization 28 28 28 28	112
Stock-based compensation 10 13 8 9	40
Acquisition and integration costs 30 2 8 9	49
Restructuring and other — 3 2 1	6
Gain on sale of long-lived assets — — (7) —	(7)
Currency hedge loss (gain) — — — (5) —	(5)
Adjusted EBITDA \$ 245 \$ 208 \$ 211 \$ 232 \$	896

Atotech					
Net income	\$ (66) \$	20 \$	44 \$	25 \$	23
Interest expense, net	26	15	14	13	68
Provision for income taxes	(11)	25	18	17	49
Depreciation and amortization	45	37	39	41	162
Stock-based compensation	3	4	3	4	14
Acquisition and integration costs	41	_	1	6	48
Acquisition inventory step-up	39	_	_	_	39
Restructuring and other	5	_	1	3	9
Management fee	 	1	1	1	3

Combined Company combines the results of MKS (excluding Atotech/Materials Solutions Division for the three months ended September 30, 2022) and the results of Atotech (including full quarter results for the three months ended September 30, 2022).

MKS Instruments, Inc. Notes on Our Non-GAAP Financial Information

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Non-GAAP financial measures adjust GAAP financial measures for the items listed below. These Non-GAAP financial measures should be viewed in addition to, and not as a substitute for, MKS' reported GAAP results, and may be different from Non-GAAP financial measures used by other companies. In addition, these Non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. MKS management believes the presentation of these Non-GAAP financial measures is useful to investors for comparing prior periods and analyzing ongoing business trends and operating results. Totals presented may not sum due to rounding.

Note 1: Acquisition and integration costs during the three and nine months ended September 30, 2022 and the three months ended June 30, 2022 primarily related to the Atotech Acquisition. Acquisition and integration costs during the three and nine months ended September 30, 2021 primarily related to our acquisition of Photon Control and the Atotech Acquisition. Acquisition and integration costs during the nine months ended September 30, 2021 also included costs related to a proposed acquisition that was not consummated.

Note 2: Costs of revenues during the three and nine months ended September 30, 2022 include the amortization from the step-up of inventory to fair value as a result of the Atotech Acquisition.

Note 3: Restructuring and other costs during the three months ended September 30, 2022 primarily related to executive payments made related to the Atotech Acquisition. Restructuring and other costs during the three months ended June 30, 2022 primarily related to severance costs due to a global cost-saving initiative and the closure of two facilities in Europe. Restructuring and other costs during the nine months ended September 30, 2022 primarily related to executive payments made related to the Atotech Acquisition and severance costs due to a global cost-saving initiative and the closure of two facilities in Europe. Restructuring and other costs during the three and nine months ended September 30, 2021 primarily related to duplicate facility costs attributed to entering into new facility leases, severance costs due to a global cost saving initiative, costs related to the closure of two facilities in Europe and movement of certain products to low-cost regions.

Note 4: We recorded additional interest expense related to the amortization of debt issuance costs associated with our new and prior term loan facilities.

Note 5: We recorded a gain on the sale of a minority interest investment in a private company.

Adjusted EBITDA

Note 6: We realized a gain in the nine months ended September 30, 2022 from a euro currency contract used to hedge our financing in connection with the acquisition of Atotech. The contract expired on January 31, 2022. We recorded a fair-value loss in the three and nine months ended September 30, 2021 from Canadian dollar contracts used to hedge the funding of our acquisition of Photon Control.

Note 7: We no longer intend to indefinitely reinvest earnings of our foreign subsidiaries after the Atotech Acquisition. Additional income tax expense was recorded to reflect an estimate of withholding taxes that would be due on repatriation of prior period earnings.

Note 8: We recorded windfall tax benefits on the vesting of stock-based compensation.

Note 9: We recorded additional withholding taxes on intercompany undistributed earnings following the United Kingdom's withdrawal from the European Union.

Note 10: Non-GAAP adjustments are tax effected at applicable statutory rates resulting in a difference between the GAAP and Non-GAAP tax rates.